



Staff Report

RE: New Ballwin Park Playground

Department/Program: Parks and Recreation

Explanation: Bids were solicited for the purchase, delivery and installation of playground equipment for New Ballwin Park. Bidders were capped at a playground design no more than \$95,000 and no less than 10% below \$95,000.

A total of five bidders participated in the bidding process and each provided two options.

The city has received a Land and Water Conservation Fund grant for \$50,000 to subsidize the city's purchase.

Recommendation: Staff is recommending awarding the bid to Cunningham Recreation. Cunningham Recreation's qualifying bid comes in \$2.83 under budget, however, is not the lowest bid. After a review of all bids with the City's Inclusion Coordinator, it has been determined that Cunningham Recreation best meets the technical specifications of the project as specified in the LWCF application. The opinion of the Inclusion Coordinator is that the playground events/elements considered for inclusion and exceeding ADA requirements proposed by Cunningham Recreation offer more play value and exceed ADA compliance more than the competing bids.

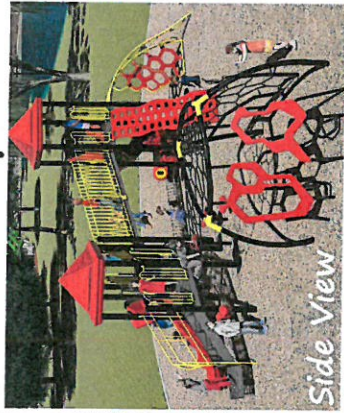
Submitted By: Chris Conway, Director of Parks and Recreation

Date: Nov 22, 2021



New Ballwin Park Option #1

Design • Build • PLAY!



www.cunninghamrec.com

800.438.2780



GameTime c/o Cunningham Recreation
 PO Box 240981
 Charlotte, NC 28224
 800.438.2780
 704.525.7356 FAX

10/25/2021
 Quote #157718-01-01

New Ballwin Park - Option #1

Ballwin Parks and Recreation
 Attn: Chris Conway
 1 Government Center
 Ballwin, MO 63011
 Phone: 636-227-9000
 treiche@ballwin.mo.us

Ship to Zip 63011

Quantity	Part #	Description	Unit Price	Amount
1	RDU	GameTime - Powerscape Modular Unit (per attached drawings)	\$46,430.27	\$46,430.27
		(1) 4847 -- Hypno Wheel Ass'Y		
		(1) 32072 -- Trinet (Medium) W/Ps Connection		
		(2) 80000 -- 49" Sq Punched Steel Deck		
		(2) 80001 -- 49"Tri Punched Steel Deck		
		(4) 80166 -- Roof Ext 24" W/Insert		
		(2) 80188 -- Slate Roof		
		(1) 80931 -- Single Gizmo Panel		
		(1) 81680 -- Single Seat		
		(1) 81691 -- Single Steering Wheel		
		(1) 81699 -- Bongos		
		(1) 90021 -- 2'-0" Transfer System W/ Barrier		
		(1) 90033 -- 4' Transfer Platform W/Guardrail		
		(1) 90260 -- 8' Leaning Wall Climber		
		(1) 90268 -- 10' Upright, Alum		
		(3) 90270 -- 12' Upright, Alum		
		(2) 90271 -- 13' Upright, Alum		
		(4) 90273 -- 15' Upright, Alum		
		(1) 90369 -- River Rock Climber		
		(1) 90508 -- 4' Double Zip Slide, Std Dk		
		(1) 90655 -- Pod Climber		
		(1) 90790 -- Sloped Funnel Climber Barrier (Dbl)		
		(1) 90842 -- Single Spiral		
		(1) 90870 -- Splitter 8'		
		(1) 91146 -- Entryway - Guardrail		
		(4) 91209 -- Climber Entryway - Barrier		
		(2) G90271 -- 13' Upright, Galv		
		(1) 178749 -- Owner's Kit		
1	3206	GameTime - FS Sensory Wave Arch System	\$3,672.72	\$3,672.72
1	4688	GameTime - FS Arch Bronze Sensor Package	\$2,048.00	\$2,048.00
1	6051	GameTime - Dinosaur Saddlemate Jurassic Green	\$923.08	\$923.08



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Quantity	Part #	Description	Unit Price	Amount
1	6065	GameTime - Dinosaur In-Ground Mount	\$421.52	\$421.52
1	18827	GameTime - Primetime Swing Add A Bay 3 1/2" X 8'	\$849.72	\$849.72
1	12583	GameTime - Ada Primetime Swing Frame, 3 1/2" Od	\$1,373.52	\$1,373.52
1	8552	GameTime - 3 1/2" Zero-G Chair (5-12)-Galv Chain	\$515.68	\$515.68
1	8696	GameTime - Encl Seat 3 1/2"(8696)	\$301.56	\$301.56
2	8910	GameTime - Belt Seat 3 1/2"Od(8910)	\$241.92	\$483.84
1	INSTALL	MISC - Installation of Above Equipment	\$20,770.00	\$20,770.00
1	BOND	MISC - Performance & Payment Bond	\$2,090.00	\$2,090.00
			Sub Total	\$79,879.91
			Material Surcharge	\$11,470.21
			Estimated Freight	\$3,647.05
			Total	\$94,997.17

GAMETIME - TERMS & CONDITIONS:

- **PRICING:** Due to volatile economic demand, pricing is valid for 30 days. Pricing is subject to change. Request updated pricing when purchasing from quotes more than 30 days old.
- **TERMS OF SALE:** For equipment & material purchases, Net 30 days from date of invoice for governmental agencies and those with approved credit. All others, full payment for equipment, taxes and freight up front. Balance for services & materials due upon completion or as otherwise negotiated upon credit application review. Pre-payment may be required for equipment orders totaling less than \$5,000. Payment by VISA, MasterCard, or AMEX is accepted. Checks should be made payable to Playcore Wisconsin, Inc. d/b/a GameTime unless otherwise directed.
- **CREDIT APPLICATION:** Required for all non-governmental agencies and those entities who have not purchased from GameTime within the previous twelve calendar months.
- **FINANCE CHARGE:** A 1.5% monthly finance charge (or maximum permitted by law) will be added to all invoices over 30 days past due.
- **CASH WITH ORDER DISCOUNT:** Orders for GameTime equipment paid in full at time of order via check or electronic funds transfer (EFT) are eligible for a 3% cash-with-order (CWO) discount.
- **ORDERS:** All orders shall be in writing by purchase order, signed quotation or similar documentation. Purchase orders must be made out to Playcore Wisconsin, Inc. d/b/a GameTime.
- **FREIGHT CHARGES:** Shipments shall be F.O.B. destination. Freight charges prepaid and added separately.
- **SHIPMENT: Standard Lead time is 12-14 weeks** (some items may take longer) after receipt and acceptance of purchase order, credit application, color selections and approved drawings or submittals.
- **PACKAGING:** All goods shall be packaged in accordance with acceptable commercial practices and marked to preclude confusion during unloading and handling.
- **RECEIPT OF GOODS:** Customer shall coordinate, receive, unload, inspect and provide written acceptance of shipment. Any damage to packaging or equipment must be noted when signing delivery ticket. If damages are noted, receiver must submit a claim to Cunningham Recreation within 15 Days. Receiver is also responsible for taking inventory of the shipment and reporting any concealed damage or discrepancy in quantities received within 60 days of receipt.
- **RETURNS:** Returns are only available on shipments delivered within the last 60 days. A 25% (min.) restocking fee will be deducted from any credit due. Customer is responsible for all packaging & shipping charges. Credit is based on condition of items upon return. All returns must be in unused and merchantable condition. GameTime reserves the right to deduct costs associated with restoring returned goods to merchantable condition. Uprights & custom products cannot be returned.
- **TAXES:** Sales tax is shown as a separate line item when included. A copy of your tax exemption certificate must be submitted at time of order or taxes will be added to your invoice.



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INSTALLATION CONDITIONS:

- **ACCESS:** Site should be clear, level and allow for unrestricted access of trucks and machinery.
- **STORAGE:** Customer is responsible for providing a secure location to off-load and store the equipment during the installation process. Once equipment has delivered to the site, the owner is responsible should theft or vandalism occur unless other arrangements are made and noted on the quotation.
- **FOOTER EXCAVATION:** Installation pricing is based on footer excavation through earth/soil only. Customer shall be responsible for unknown conditions such as buried utilities (public & private), tree stumps, rock, or any concealed materials or conditions that may result in additional labor or materials cost.
- **UTILITIES:** Installer will contact Miss Utility to locate all public utilities prior to layout and excavation of any footer holes. Owner is responsible for locating any private utilities.
- **ADDITIONAL COSTS:** Pricing is based on a single mobilization for installation unless otherwise noted. Price includes ONLY what is stated in this quotation. If additional site work or specialized equipment is required, pricing is subject to change.

ACCEPTANCE OF QUOTATION:

Acceptance of this proposal indicates your agreement to the terms and conditions stated herein.

Accepted By (printed): _____ Title: _____

Telephone: _____ Fax: _____

P.O. Number: _____ Date: _____

Purchase Amount: **\$94,997.17**

SALES TAX EXEMPTION CERTIFICATE #: _____

(PLEASE PROVIDE A COPY OF CERTIFICATE)

Salesperson's Signature

Customer Signature



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BILLING INFORMATION:

Bill to: _____

Contact: _____

Address: _____

Address: _____

City, State: _____ Zip: _____

Tel: _____ Fax: _____

E-mail: _____

SHIPPING INFORMATION:

Ship to: _____

Contact: _____

Address: _____

Address: _____

City, State: _____ Zip: _____

Tel: _____ Fax: _____

E-mail: _____

