



## Staff Report

**Subject:** Golf Cart Lease  
**Department/Program:** Parks and Recreation

**Explanation:**

Staff has been working with local golf cart vendors to put together a lease agreement for 30 battery-powered golf carts for Ballwin Golf Course. Staff has determined M & M Golf Cars, L.L.C. will best meet the city's needs. In accordance with the city procurement policy, this will be accomplished through a contract that has been pre-bid between OMNIA a cooperative procurement organization and Club Car.

The 2022 Golf Operation budgets includes \$28,000 for the lease of 30 golf carts. Since budgeting , there has been a slight price increase for the fleet of \$3,621. This brings the annual lease payments to \$31,621 for the next five years. The total cost of the lease is now \$158,105 rather than the \$140,000 that was initially projected for the 5 year lease. Tonight we're asking for board approval to enter into a lease agreement with De Lage Landen Public Finance LLC for the next 60 months.

Additionally, three bids were received for the purchase of our current fleet of carts. The city will be selling 29 carts and retaining one for public works and one for parks and recreation.

Bid amounts for sale of 29 golf carts.

M&M Golf Cars L.L.C.	\$99,950
Scoreboard Automotive	\$102,950
TNT Golf Car & Motor Sports	\$90,550

**Recommendation:**

Enter into lease agreement with De Lage Landen Public Finance LLC.

Sell the fleet to Blake Hutchcraft of Scoreboard Automotive in Eureka for \$3,550 per cart.

**Submitted By: Chris Conway, CPRP, Director of Parks and Recreation**

**Date: January 28, 2022**